

Palletways thrives in the Hungarian market



Background

Trans Hungária Kft, a logistics company based near Budapest, began its operation in 1999 with a single vehicle and three employees. Over the last 20 years the company has grown significantly and now offers warehousing solutions and complete transport services. The company currently has 1700 m² of warehouse space, a fleet of 76 vehicles and employs 115 staff. The company joined Palletways Hungary in October 2018.

The brief

The company required an industry-leading logistics operator which offered a full range of transport services. Palletways Hungary launched its operation in November 2018 offering a full range of domestic and international services including a domestic next day Premium service across Hungary, Economy service, AM delivery, all with full Track and Trace.

Our solution

István Bíró, Director at Trans Hungária Kft. said, "Joining Palletways Hungary has been fantastic for our business. We have experienced significant growth thanks to the network's comprehensive services as well sector-leading IT platforms, which previously weren't offered by any other company in the Hungarian market. We have also seen a growth in new business with commissions from new customers and an increase in business from our existing customers."

Ron Neggers, Group Development Director at Palletways Group, said: "We are delighted to be working with Trans Hungária Kft. Appointing this additional member demonstrates the significant demand for an express palletised freight network in Hungary. It is not just the volume growth we witness on a daily basis, we also have a lot of interest from local transport companies who are keen to join the network. The network now has a total of 15 members after originally launching with 11 members in autumn last year. Members like Trans Hungária Kft. will allow us to offer the highest level of local knowledge to our customers."

for more information

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