

# Education & Care Home Contract for Member Duo



## Background

The Consortium, part of Connect Group PLC, has been serving organisations and businesses delivering public services for over 40 years and currently works with over 25,000 customers from the education, early years and care sectors. It also has many customers from local government, the emergency services, churches, voluntary groups and charities.

## The brief

The Consortium required the support of logistics partners to deliver a range of supplies and services school and care homes need to operate on a daily basis.

## Our solution

Palletways members, Frome-based Just Vans and KRL, which has depots in Telford and Frome, have been reappointed by The Consortium. They'll collect 1,000 pallets a month from The Consortium's two sites in Shrewsbury and Trowbridge, and will deliver a range of exercise books, curriculum resources, sports equipment and cleaning products to schools and everyday consumables to care homes. They'll also support inbound supply from UK ports.

Martin Shelford, Supply Chain Director at The Consortium, said: *"Just Vans and KRL won the business through a competitive tender and will offer a completely tailored service to the main UK distribution centre in Trowbridge, Wiltshire and the western distribution centre in Shrewsbury."*

*"Their ability to provide a national service with a local presence was an essential part of the mix. Offering a track and trace facility and the range of weight and cube options, rather than just a point to point standard pallet movement, made their appointment an easy one. Senior teams took the time to come into the distribution centres and to the customer service centre, look at how we operate and ensure that they could match their service to the now and future needs of a growing e-commerce retailer."*

Joe Hales, Managing Director at KRL, added: *"It's always satisfying to secure contracts after an in-depth tender process. However, it is far more pleasing to get reappointed, as it proves our service levels are above and beyond expectation. Our joint locations means we're uniquely placed to handle this account, and work together to ensure The Consortium has a one stop shop for their domestic shipping requirements."*



for more information

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We Deliver